# **ABOUT YOUR ADVISER**

## **Andrew McLean | AR No.1000669**

### Pinnacle Wealth and Insurance Pty Ltd T/A Astute Wilston | CAR No.396237

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#### **Authorisations**

I am an authorised representative of Alliance Wealth Pty Ltd. I am authorised in the following financial services and products:

- Superannuation
- · Pensions & Annuities
- · Self Managed Superannuation Funds
- · Retirement Savings Accounts
- · Cash & Term Deposits
- · Managed Investments
- · Investment Bonds
- · Exchange Traded Products
- · Government Debentures
- Listed Securities (shares & other products)
- Derivatives
- Margin Lending
- · Life Insurance
- · Total & Permanent Disability Insurance
- Trauma Insurance
- Income Protection Insurance
- Gearing
- · Centrelink / Veterans' Affairs Assistance
- Business Insurance
- Insurance Claims Assistance
- Budgeting and Cashflow Management
- Debt Management

#### Remuneration

I am remunerated by:

 Salary plus Percentage of total Advice Fees and Commission received by the Business

The following tables summarise the types of fees or commissions and indicative amounts that are applicable to the services that we provide. Before providing you with advice or services, I will agree with you the fees that apply. All amounts are inclusive of Goods and Services Tax (GST).

Alliance Wealth receives between 2.5% and 10% of the fees and commissions.

Remuneration	<b>Up To</b>
SoA Preparation Fee	\$6,600
Implementation Fee	\$550
Hourly Rate	\$220

Remuneration	Initial	Per Annum
Adviser Service Fee		\$2,952 to \$5,880
Insurance Commission*	0% to 66%^	0% to 35%

 $<sup>\</sup>mbox{*}$  Based on a % of funds invested or insurance premiums

An appointment fee of up to \$220 may also be charged for an initial consultation.

#### **Benefits, Interests and Associations**

The business and I do not have any related parties, shareholdings or referral arrangements that may influence my advice.

<sup>^</sup> Applicable from 1 January 2020 to new policies. If the policy was issued before 1 January 2020, commission of up to 130% will apply to additional cover